



The key to improving the performance of your business is quite simple...



...the Key

Why invest in the Key

The Key is the leading business management system for mortgage brokers covering all the FSA requirements for compliance, a complete customer management module and disaster recovery system.

Complete Integration. Total Control.

The Key is at the heart of your business and allows your staff to control the entire mortgage application process from initial contact to sourcing through to completion, whether you are a Directly Authorised broker or an Appointed Representative.

This means you have more control and access to all the information you need to manage your business more effectively from end to end.

Need more reasons?

- Control over the compliance process
- The ability to work on or offline
- Tailor-made by brokers for brokers who appreciate the nature of your business
- Easy to use
- Allows you to transfer cases, and/or share cases with your office colleagues, if necessary
- Uses state of the art, future-proof technology with integrates easily with your existing PC and laptop settings
- You can get referrals from your introducers via a website directly into the Key
- Full business management and RMAR reporting
- Full fees and commission tracking and reconciliation
- Integration with 3rd parties
- Allows full control of the sales process
- Complete management of the mortgage throughout its lifetime
- Single data entry
- The ability to scan and add documents from 3rd parties to the client file
- Full audit trail
- Can be configured to suit your business requirements
- 2 way integration with Mortgage Brain, mte and other leading sourcing systems.